



Experience in SAP support services and FH's credibility in the SAP market demonstrated through its great knowledge and great reputation were decisive items.

Uderson Luiz Fermino
Systems Specialist – SAP FICO
Aché Laboratórios Farmacêuticos S/A



</coding4people>

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+ 55 41 3593-3200 | comercial@fh.com.br



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ACHÉ LABORATÓRIOS IMPLEMENTS SAP GRC AND NF-E WITH FH

When Aché had to comply with legal requirements for storage and management of electronic tax documents, it chose FH to perform the implementation.

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#SuccessCase



ACHÉ LABORATÓRIOS IMPLEMENTS SAP GRC AND NF-E WITH FH

Aché Laboratórios Farmacêuticos S.A. is a 100% Brazilian company with 48 years of experience in the pharmaceutical market. It has three industrial sites: Guarulhos (SP), its headquarters, São Paulo (SP) and Anápolis (GO), where it owns a 50% stake in Melcon Indústria Farmacêutica. It is currently one of the industry's largest sales forces in Brazil.

Aché Laboratórios contacted FH as it needed to comply with legal requirements for storage and management of electronic tax documents, enabling automation of the validation process for file structure, digital signature, document use authorization in the Treasury Office and registration (entry) of these documents, readjusting the billing scenarios (output) in a technologically secure and sustainable platform. The implementation project performed by FH, called "eDocs Project" aimed to implement SAP GRC (Governance, Risk and Compliance) and SAP PI (Process Integration) environments, and

upgrade the SAP ECC environment in four servers (PI DEV, PI PRD, GRC DEV and GRC PRD).

To start the project, Aché conducted a process inviting thirteen suppliers. During the negotiation phase, all suppliers indicated great complexity and the project deadlines were reviewed as well as new activities were included. In the proposal phase, an extremely complex evaluation was performed and FH reached 85% of the score. After this result, the commercial process started and FH showed it was the best option for the partnership.

OPERATIONAL BENEFITS

Issuing NF-e by SAP tool with 100% control of tax document entries in all units;

Managing all digital tax documents in a single repository, simplifying the processes of physical and tax receiving, eliminating all manual activities in the process;

Calculating credits related to electronic bill of lading (CT-e) reducing the risk of fines;

Reducing operational time of entries, risk of error related to NF-e and CT-e entries by 95%, transportation time and transportation expenses;

100% guaranteed reliability on NF-e and CT-e tax data, receiving goods without the need of manual data entry.

OVERVIEW

Industry	Pharmaceutical
Revenue	+ R\$2 bilions
Employees	+ 4.500
Location	Guarulhos and São Paulo - SP, Londrina - PR and Anápolis - GO
Site	ache.com.br

CHALLENGES

FH needed to create a work plan for the first three weeks after the project's Go Live. Among the requirements were the creation of Automatic Entry procedures for CT-e and a work plan for CT-e Bookkeeping. The project should include a plan to reduce A/R invoices to minimize risks for the first day of operations, and this should be aligned with PPC and logistics areas, in addition to changing existing POPs.

SUCCESS CASE

Technologies used by FH in the implementation included, in addition to SAP ERP, the GRC tools (solution for issuing and receiving/automating tax documents), PI (solution to integrate information between SAP ERP, GRC and SEFAZ systems), BW (collection tool for ERP data and other sources - BI), BO (data analysis and display) and SAP Solution Manager (project management).