



We have made significant gains in information storage, database licensing savings, and a more consolidated systems architecture. Additionally we had gains in business transaction processing.

Leandro Roldão
Information Systems Manager
Aché



</coding4people>

member of **itelligence**

The technology that unites us, change the world.

+ 55 41 3593-3200 | comercial@fh.com.br



member of **itelligence**



ACHÉ LABORATÓRIOS IMPLEMENTS SAP HANA WITH FH

When the company felt the need for a technology upgrade in all SAP ECC environments, it found in FH the path to digital transformation.



#SuccessCase



ACHÉ LABORATÓRIOS IMPLEMENTS SAP HANA WITH FH

Aché Laboratórios Farmacêuticos S.A. is a 100% Brazilian company, with 50 years of experience in the market. It is one of the largest demand generation and sales forces in the pharmaceutical sector in Brazil, as well as exporting to 20 countries in the Americas, Africa, the Middle East and Japan.

With the growth of the pharmaceutical industry, technology becomes increasingly indispensable, as it brings continuous innovations, greater assertiveness for drug research and development, as well as providing information on the entire product manufacturing process, reaching the supply chain, sales, finance, and other business issues.

In search of innovative solutions that met the growing demands of the organization, Aché migrated its SAP ERP platform to SAP HANA, and digitization was the company's means of achieving new business results, making it more productive, innovative and competitive. The initiative aimed to expand the performance of operations and facilitate the processes of organization.

OPERATIONAL BENEFITS

- # Significant gains in storing information about supply chain processes;
- # Improved performance in data extraction processes without rewriting code;
- # Economy with database licensing;
- # Wipe down the necessary infrastructure to the servers;
- # Reduction in cash flow time;
- # Instant accounting closing;
- # Agility in cost approvals with SAP Fiori;
- # Unified Monitoring with SAP Solution Manager Monitoring;
- # Seamless management of customizations with SAP CHARM;
- # Agility in tax adjustments with the migration to TAXBRA and extinction of TAXBRJ.

OVERVIEW

Industry	Pharmaceutical
Revenue	+ R\$2 billions
Employees	+ 4.500
Location	Guarulhos and São Paulo - SP, Londrina - PR and Anápolis - GO
Site	ache.com.br

CHALLENGES

The main challenge of this project was to reconcile the migration of a complex ecosystem into a single work front. In addition to the migration from SAP ECC to HANA, the other systems were equalized to the Sybase ASE database, leading Aché to homogenize its technical scenarios.

SUCCESS CASE

The technology upgrade of the SAP ECC environments provided the group with an SAP HANA in-memory database platform that replaces standard transactions with lower support costs and analytically available information. In addition, the "HANA.A" project was considered one of the best success cases in Brazil, giving FH and Aché the third place award at the ASUG Impact Awards 2016.