



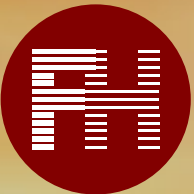
We saw a big difference related to service. When we opened a ticket, we received a quick, quality answer and that really solved our demands. We noticed the difference in the treatment and monitoring.

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SAP Coordinator
Rumo ALL



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RUMO ALL AND FH: A SUCCESSFUL PARTNERSHIP

The largest independent logistics company in Latin America has partnered with FH to upgrade its SAP system version, implement GUEPARDO and AMS suite.



#SuccessCase



OVERVIEW

| | | |
|-------------------------------------------------------------------------------------|-----------|----------------------|
|  | Industry | Logistics |
|  | Income | 3,6 bilions |
|  | Employees | 12000 collaborators |
|  | Location | Brasil |
|  | Site | pt.all-logistica.com |

TAX EXPERTISE AND PROACTIVE SUPPORT

Founded in 1997, América Latina Logística operates the most extensive railroad network in South America. With an operation in Brazil, Rumo ALL performs socio-environmental development actions in areas and communities especially located around its units.

Rumo ALL's partnership with FH began with the SAP system upgrade and, at the same time, implementing the GUEPARDO tax solution. Not only was ECC upgraded, but Rumo ALL was also able to ensure the reconciliation of tax and accounting information, tax calculation and generating all other tax obligations. The company's tax control was performed by Z programs, and with the new tax laws as well as

migrating the SAP system to its current version, the reconfiguration of these programs would result in time-consuming manual labor. With the success of the SAP system upgrade and satisfaction with the good service provided by GUEPARDO's team, both with the implementation process and support, Rumo ALL extended the partnership with FH by hiring the Outsourcing service, AMS suite.

CHALLENGES

- # Upgrade the SAP environment;
- # A tax solution to complement SAP ECC;
- # An efficient support service;
- # Reduction of Z programs;
- # Stay up to date with laws and SPED.

SUCCESS CASE

With the tax expertise and the vast experience in SAP, FH implemented the GUEPARDO tax solution and proactive support, AMS Suite, with a highly trained and multidisciplinary team that quickly met needs and expectations of Rumo ALL.

OPERATIONAL BENEFITS

- # Reconciliation of tax and accounting information;
- # Project carried out in half of originally scheduled time;
- # Fast service;
- # Reduction of Z programs and convenience in updating environments;
- # Security in purchased product and services.