



FH as a current business partner is a key supplier for upcoming projects and new implementations at Pisa.

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PISA SIGNS PARTNERSHIP WITH FH






The only newsprint producer in Brazil selected the GUEPARDO tax solution for tax management in its Brazilian unit. The partnership that began when FH was responsible for implementing SAP ECC continued when Pisa contracted AMS suite and technical support.



#SuccessCase



OVERVIEW

	Industry	Paper
	Income	Not reported
	Employess	300
	Location	Jaguariaíva/PR
	Site	pisa.com.br

PISA FECHA PARCERIA COM A FH

Headquartered in Norway, Pisa Group is a global leader in manufacturing paper for publications and is the second largest newsprint producer in the world. Currently, it has business units located in 11 countries, among them Brazil.

In order to optimize tax management in its Brazilian unit, separating the assessment of Brazilian and Norwegian tax obligations, Pisa implemented the tax solution GUEPARDO. The solution was selected when the company chose FH to implement the SAP ECC system. In order to receive the GUEPARDO tax solution, Pisa first had to complete the SAP ERP deployment. It was then that the first phase of the partnership between Pisa and FH began. As an SAP partner, FH implemented SAP ECC

at Pisa, enabling full management of the company through SAP ERP. Soon after, GUEPARDO was added, sealing the investment made by the organization. "Our partnership with FH began as we were near the end of the service life of some commercial and logistics systems that had been developed internally. FH helped in the implementation, and today it also helps us in providing the Help Desk for SAP", says Luis Gomes, Pisa's CFO.

CHALLENGES

Pisa's main challenge was to find a solution to support and provide greater efficiency and control to business processes. Previously, Pisa used the system only for maintenance of purchases and finances, with the implementation of ECC by FH, the newsprint company closed the cycle with sales, logistics, wood and an integrated tax solution, GUEPARDO

SUCCESS CASE

The choice for GUEPARDO began in the implementation of SAP ECC, which came to complete the usage cycle of SAP ERP. . "What led us to choose FH was the experience, local presence, great knowledge and great prestige of GUEPARDO's integrated solution", reports Luis Gomes.

OPERATIONAL BENEFITS

- # Reduction of SAP application management cost;
- # Higher satisfaction levels in service to business areas;
- # Better control over expenses with SAP application support;
- # Higher service levels and operational efficiency;
- # More flexibility and agility to meet business needs.