

The synergy between FH and Demarest Advogados was essential. As we are the first law firm to invest in this technology, a state-of-the-art platform, this has required detailed work by both us and FH in order to understand the peculiarities of our business and our needs.



Nilson Busto CIO Demarest Advogados



The technology that unites us, change the world.

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DEMAREST



# **OVERVIEW**

☐ Industry Services

Income N/D

Employees N/D

A Location
São Paulo - SP

Site demarest.com.br

### DEMAREST ADVOGADOS IMPLEMENTS SAP S/4HANA AND GUEPARDO

Demarest Advogados is one of the most respected law firms in Brazil and is among the largest in Latin America. Throughout its career in various areas of law, the firm has always kept alive its vocation to provide legal services with high quality and excellence.

Seeing what is new is part of the pioneering spirit of Demarest Advogados. The choice of SAP S/4HANA was part of a natural process of innovation that had been in the company's strategic planning for years. Among the options evaluated, SAP's next-generation ERP is the only tool that delivers analytical information with accurate reporting that underpins decision making and improves performance.

Regarding tax compliance, the tool brought improvements in the control of internal processes, as well as inhibiting any type of third party fraud. Since all data is stored in the same database, the office has complete control of the business and all incoming and outgoing information.

#### **CHALLENGES**

The office had been researching for years new technological possibilities. By conducting numerous searches with various suppliers, SAP products were considered more adherent to the operation. However, it was necessary to have a partner that had a consolidated implementation methodology and tested in several segments.

### **SUCCESS CASE**

First case of SAP S / 4HANA in a law firm in the world. By implementing SAP S/4HANA, the GUEPARDO Tax Solution and the AMS suite (post-implementation support), the company unified all information into one database, provided accurate answers, and provided greater security and internal efficiency.

## **OPERATIONAL BENEFITS**

- # Compliance;
- # Full control of the business:
- # Excellence in the delivery of obligations;
- # Facilitation of tax management
- # Cost reduction:
- # Quality and consistency in the generated records:
- # Well-defined and automated processes and procedures;
- # Reduction of operational risks;
- # More autonomy to perform high performance analysis;
- # Information security.